

Caring for Military Families: The Elizabeth Dole Foundation

Financial Statements

For the Years Ended December 31, 2017 and 2016



HERTZBACH
certified public accountants • consultants

Caring for Military Families: The Elizabeth Dole Foundation

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Independent Auditor's Report

To The Board of Directors
Caring for Military Families: The Elizabeth Dole Foundation
600 New Hampshire Avenue, NW
Washington, DC 20037

We have audited the accompanying financial statements of Caring for Military Families: The Elizabeth Dole Foundation (a nonprofit organization), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Caring for Military Families: The Elizabeth Dole Foundation as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The statements of functional expenses on page 15 and 16 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Hertzbach & Company, P.A.

Rockville, Maryland

September 4, 2018

Caring for Military Families: The Elizabeth Dole Foundation

Statements of Financial Position
As of December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Assets		
Current assets		
Cash	\$ 1,196,138	\$ 1,220,304
Contributions receivable	1,203,040	1,079,243
Prepaid expenses	10,037	27,135
Total current assets	<u>2,409,215</u>	<u>2,326,682</u>
Property and equipment, net	173,400	179,810
Other assets		
Investments	786,211	745,831
Long-Term Contributions Receivable, net	380,880	573,968
Deposits	5,000	-
Total other assets	<u>1,172,091</u>	<u>1,319,799</u>
Total assets	<u><u>\$ 3,754,706</u></u>	<u><u>\$ 3,826,291</u></u>
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 12,978	\$ 486,062
Accrued expenses	18,291	22,124
Total current liabilities	<u>31,269</u>	<u>508,186</u>
Net assets		
Unrestricted	1,916,817	2,744,137
Temporarily restricted	1,806,620	573,968
Total net assets	<u>3,723,437</u>	<u>3,318,105</u>
Total liabilities and net assets	<u><u>\$ 3,754,706</u></u>	<u><u>\$ 3,826,291</u></u>

See independent auditor's report and notes to financial statements.

Caring for Military Families: The Elizabeth Dole Foundation

Statements of Activities

For the Year Ended December 31, 2017

	Unrestricted	Temporarily restricted	Total
Revenues and gains			
Grants and contributions	\$ 257,780	\$ 2,130,880	\$ 2,388,660
In-kind contributions	658,275	-	658,275
Interest and dividend income	17,410	-	17,410
Net gain on investments	103,818	-	103,818
Net assets released from restriction	898,228	(898,228)	-
Total revenues and gains	<u>1,935,511</u>	<u>1,232,652</u>	<u>3,168,163</u>
Expenses			
Program services:			
Awareness	158,692	-	158,692
Caregiver fellows	151,973	-	151,973
Grants and sponsorships	153,116	-	153,116
Hidden Heroes	1,658,801	-	1,658,801
Impact councils	420	-	420
National coalition	5,658	-	5,658
Total program services	<u>2,128,660</u>	<u>-</u>	<u>2,128,660</u>
Supporting services:			
General and administrative	631,200	-	631,200
Fundraising	2,971	-	2,971
Total supporting services	<u>634,171</u>	<u>-</u>	<u>634,171</u>
Total expenses	<u>2,762,831</u>	<u>-</u>	<u>2,762,831</u>
Change in net assets	(827,320)	1,232,652	405,332
Net assets, beginning of year	<u>2,744,137</u>	<u>573,968</u>	<u>3,318,105</u>
Net assets, end of year	<u>\$ 1,916,817</u>	<u>\$ 1,806,620</u>	<u>\$ 3,723,437</u>

See independent auditor's report and notes to financial statements.

Caring for Military Families: The Elizabeth Dole Foundation

Statements of Activities (Continued)
For the Year Ended December 31, 2016

	Unrestricted	Temporarily restricted	Total
Revenues and gains			
Grants and contributions	\$ 1,928,539	\$ 1,940,990	\$ 3,869,529
In-kind contributions	339,229	-	339,229
Interest and dividend income	16,554	-	16,554
Net gain on investments	25,941	-	25,941
Net assets released from restriction	1,367,022	(1,367,022)	-
Total revenues and gains	<u>3,677,285</u>	<u>573,968</u>	<u>4,251,253</u>
Expenses			
Program services:			
Caregiver fellows	107,454	-	107,454
Grants and sponsorships	624,804	-	624,804
Hidden Heroes	1,222,670	-	1,222,670
Impact councils	38,280	-	38,280
National coalition	14,935	-	14,935
Total program services	<u>2,008,143</u>	<u>-</u>	<u>2,008,143</u>
Supporting services:			
General and administrative	515,933	-	515,933
Fundraising	17,332	-	17,332
Total supporting services	<u>533,265</u>	<u>-</u>	<u>533,265</u>
Total expenses	<u>2,541,408</u>	<u>-</u>	<u>2,541,408</u>
Change in net assets	1,135,877	573,968	1,709,845
Net assets, beginning of year	1,608,260	-	1,608,260
Net assets, end of year	<u>\$ 2,744,137</u>	<u>\$ 573,968</u>	<u>\$ 3,318,105</u>

See independent auditor's report and notes to financial statements.

Caring for Military Families: The Elizabeth Dole Foundation

Statements of Cash Flows

For the Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Change in net assets	\$ 405,332	\$ 1,709,845
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	80,960	24,128
Net gain on investments	(40,380)	(44,762)
Change in operating assets:		
Contributions receivable	69,291	(1,403,211)
Prepaid expenses	17,098	18,565
Deposits	(5,000)	-
Change in operating liabilities:		
Accounts payable	(473,084)	484,187
Accrued expenses	(3,833)	(2,381)
Net cash provided by operating activities	<u>50,384</u>	<u>786,371</u>
Cash flows from investing activities		
Purchases of property and equipment	<u>(74,550)</u>	<u>(196,472)</u>
Net cash used in investing activities	<u>(74,550)</u>	<u>(196,472)</u>
Net change in cash	(24,166)	589,899
Cash, beginning of year	<u>1,220,304</u>	<u>630,405</u>
Cash, end of year	<u>\$ 1,196,138</u>	<u>\$ 1,220,304</u>

See independent auditor's report and notes to financial statements.

Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements

For the Years Ended December 31, 2017 and 2016

1) Nature of Organization and Summary of Significant Accounting Policies

Nature of Organization

Caring for Military Families: The Elizabeth Dole Foundation (the Foundation) was formed on February 23, 2012 as a nonprofit organization incorporated in Virginia. The purpose of the Foundation is to uplift American military caregivers by strengthening the services afforded to them through innovation, evidence-based research, and collaboration.

Basis of Accounting

The Foundation's financial statements are prepared on the accrual method of accounting. Revenues are recognized in the period in which they are earned and expenses are recognized when the obligation is incurred.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Contribution Receivables

Receivables are reported at the amount management expects to collect from outstanding principal balances. In reviewing receivables, management considers the knowledge of the accounts and historical activity in establishing an allowance for doubtful accounts. Management is of the opinion that all receivables are fully collectible and therefore no allowance for doubtful accounts is provided as of December 31, 2017 and 2016.

Investments

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 3 for discussion of fair value measurements.

Realized and unrealized gains and losses are included in the change in net assets. Investment income, gains and losses restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met in the reporting period in which the income, gains and losses are recognized.

Property and Equipment

Property and equipment are recorded at cost, or if donated, the assets are capitalized at the estimated fair value at the date of receipt. Depreciation is calculated using the straight-line method over the estimated useful lives of 3 years. The Foundation capitalizes all expenditures for property and equipment over \$2,500. When assets are sold or otherwise disposed of, the asset and related accumulated depreciation and amortization are removed from the accounts, and any remaining gain or loss is included in the statement of activities.

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Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

1) Nature of Organization and Summary of Significant Accounting Policies (Continued)

Net Assets

The Foundation complies with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*, and is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for operations of the Foundation.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restriction. Donor-restricted contributions are initially reported in the temporarily restricted net assets class, even if it is anticipated such restrictions will be met in the current reporting period.
- Permanently restricted net assets represent funds restricted by the donor to be maintained in perpetuity. As of December 31, 2017 and 2016, the Foundation did not have any permanently restricted net assets.

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. Donor-restricted contributions are reported as an increase in temporarily restricted net assets, depending on the nature of the restriction.

Revenue Recognition

Grants and contributions are recognized as revenues when they are received or unconditionally promised (pledged). The Foundation reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets as to a particular purpose or to future periods. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions. Restrictions expire when a stipulated time restriction ends or a purpose restriction is accomplished.

In-Kind Contributions

Contributed goods are recorded at their fair value at the date of receipt. For the year ended December 31, 2017 in-kind contributions including legal services, advertising, and lodging totaled \$658,275, of which \$50,263 relates to donated investments. For the year ended December 31, 2016 in-kind contributions including legal services and lodging totaled \$339,229, of which \$15,995 related to donated investments.

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Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

1) Nature of Organization and Summary of Significant Accounting Policies (Continued)

Functional Expenses

The costs of providing various programs and supporting services have been summarized on a functional basis in the Statements of Activities and in the supplemental Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited on the basis of time records, support, equally, or on estimates made by management.

Income Taxes

The Foundation is a non-profit organization and is exempt from the payment of taxes on income other than net unrelated business income under Section 501(c)(3) of the Internal Revenue Code. No provision for income taxes is required for the years ended December 31, 2017 and 2016, as the Foundation had no significant net unrelated business income.

Reclassification

Certain amounts from 2016 have been reclassified to conform to the 2017 presentation. There was no effect on 2016 net assets as a result of these reclassifications.

2) Contributions Receivable

Contributions receivable at December 31, 2017 and 2016 are as follows:

	2017	2016
Receivable in less than one year	\$ 1,203,040	\$ 1,079,243
Receivable in one to five years	375,000	600,000
Total contributions receivable	1,578,040	1,679,243
Less: Discounts to net present value	21,881	26,032
Net contributions receivable	<u>\$ 1,556,159</u>	<u>\$ 1,653,211</u>

Contributions due in more than one year are reflected at the present value of estimated future cash flows using a discount rate of 1.41% as of December 31, 2017 and 2016.

3) Fair Value Measurements

FASB, ASC 820, *Fair Value Measurements and Disclosures*, establishes a framework for measuring fair value for assets and liabilities subject to fair value measurement. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

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Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

3) Fair Value Measurements (Continued)

The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Inputs to valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access

Level 2 Inputs to the valuation methodology include the following:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correction or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability

Level 3 Inputs to valuation methodology are unobservable and significant to the fair value measurement

The asset or liability's fair value measurement level with the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

A description of the valuation methodology used for assets measured at fair value is noted below. There have been no changes in the methodology used at December 31, 2017 and 2016.

Mutual Funds / Exchange Traded Funds

Valued at quoted market prices in an exchange and active market.

Common Stock

Valued at the closing share price reported on the active market on which the individual securities are traded.

Bonds

Valued using the present value of future interest payments and the bond value upon maturity.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

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Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

3) Fair Value Measurements (Continued)

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 352,156	\$ -	\$ -	\$ 352,156
Exchange traded funds	192,004	-	-	192,004
Common stocks	69,790	-	-	69,790
Bonds	172,261	-	-	172,261
Total investments, at fair value	<u>\$ 786,211</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 786,211</u>

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31, 2016:

	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 324,379	\$ -	\$ -	\$ 324,379
Exchange traded funds	167,511	-	-	\$ 167,511
Common stocks	59,268	-	-	59,268
Bonds	194,673	-	-	194,673
Total investments, at fair value	<u>\$ 745,831</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 745,831</u>

4) Property and Equipment

The Foundation held the following property and equipment as of December 31, 2017 and 2016:

	2017	2016
Computers	\$ 8,975	\$ 8,975
Website	311,322	236,772
	320,297	245,747
Less: accumulated depreciation and amortization	146,897	65,937
Property and Equipment, Net	<u>\$ 173,400</u>	<u>\$ 179,810</u>

During the years ended December 31, 2017 and 2016, the Foundation recorded depreciation and amortization related to property and equipment of \$80,960 and \$24,128, respectively.

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Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

5) Concentration of Credit Risk

Financial Institutions

The Foundation maintains its cash and investment balances at a financial institution and at times these balances may exceed the federal insured limits. The Foundation has not experienced any losses with respect to its cash and investment balances in excess of government provided insurance and management believes that there is no significant concentration of credit risk as a result of maintaining these accounts.

Major Contributors

During the years ended December 31, 2017 and 2016 the Foundation received \$1,000,000 and \$2,000,000, respectively, of support from one contributor in 2017, and two contributors in 2016, one of which was a related party. These contributors represented approximately 32% and 47% of its total revenue, respectively. The Foundation relies on the support of contributors to ensure the continuing operations of the organization. Any significant reduction in funding from contributors may impact the Foundation's ability to carry out its program and other activities.

6) Commitments and Contingencies

Operating Lease

On May 1, 2015, the Foundation entered into an agreement to rent office space in Washington, DC. This lease was entered into with an unrelated third-party. The lease agreement calls for monthly rent payments of \$5,000. The initial lease expired on April 30, 2016 and then became a month-to-month agreement. On June 1, 2017, the lease was amended to extend the lease term until December 31, 2018 with a monthly rent of \$8,700. During the years ended December 31, 2017 and 2016 rent expense totaled \$85,037 and \$60,000, respectively.

7) Program Services

Awareness

The awareness program was created to support military and veteran caregiver needs by launching a national multi-channel awareness campaign that includes military and veteran's caregiver's week, innovative events, media appearances and partnerships, and web and social media efforts.

Caregiver Fellows Program

The Caregiver Fellows Program was created to engage active military and veteran caregivers directly in the Foundation's initiatives, provide input to the RAND study, allowing them an opportunity to advise other Foundation programs and to play a leading role in raising awareness.

Hidden Heroes Campaign

With the leadership of Hidden Heroes Chair, Tom Hanks, and the support of our National Coalition Partners and donors, the Foundation launched the Hidden Heroes Campaign in the fall of 2016 to drive awareness to the contributions, challenges, and needs of military caregivers and their families. Launch of the Hidden Heroes Campaign included the creation of HiddenHeroes.org, a first-of-its-kind online destination for military caregivers to access a directory of vetted resources, connect with a community of their peers, and find and share caregiver stories.

See independent auditor's report

Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

7) Program Services (Continued)

Impact Councils

Building on critical areas identified in the Elizabeth Dole Foundation's RAND study as needs and gaps in caregiver support, the Foundation organized seven focused Impact Councils to engage key leaders across its National Coalition. The Impact Councils were created to provide sustainable, evidence-based solutions to military and veteran caregivers by reviewing caregiver needs, identifying resources for support, and recommending actions in each of the seven areas.

National Coalition

In April 2014, the two years RAND study was unveiled, providing a clear picture of a societal crisis in need of a national response. The Foundation thus launched, from the White House, its National Coalition comprised of the public and private sectors, labor, non-profit organizations, and the faith community.

RAND Study

The Foundation commissioned the RAND Corporation to provide the first-ever comprehensive evidence based research on military and veteran caregiver needs. This research pointed to a national strategy engaging the public, private and nonprofit sectors in 2014.

8) Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at December 31, 2017:

	Beginning balance	Additions	Released from restriction	Ending balance
Hidden Heroes	\$ 573,968	\$ 300,000	\$ (873,968)	\$ -
Campaign for Inclusive Care	-	750,000	-	750,000
2018 Elizabeth Dole Gala	-	250,000	-	250,000
Caregiver Fellow Professional Development Training Program	-	250,000	-	250,000
Hidden Heroes Cities / Caregiver Journey	-	100,000	(24,260)	75,740
Time restricted	-	480,880	-	480,880
Total	<u>\$ 573,968</u>	<u>\$ 2,130,880</u>	<u>\$ (898,228)</u>	<u>\$ 1,806,620</u>

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Caring for Military Families: The Elizabeth Dole Foundation

Notes to Financial Statements (Continued)
For the Years Ended December 31, 2017 and 2016

8) Temporarily Restricted Net Assets (Continued)

Temporarily restricted net assets consist of the following at December 31, 2016:

	Beginning balance	Additions	Released from restriction	Ending balance
Hidden Heroes	\$ -	\$ 1,940,990	\$(1,367,022)	\$ 573,968
Total	\$ -	\$ 1,940,990	\$(1,367,022)	\$ 573,968

9) Subsequent Events

Management has evaluated subsequent events and transactions subsequent to the statement of financial position date for potential recognition or disclosure through September 4, 2018, the date the financial statements were available to be issued. There were no events that required recognition or disclosure in the financial statements.

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Caring for Military Families: The Elizabeth Dole Foundation

Statement of Functional Expenses
For the Year Ended December 31, 2017

	Program Services							Fundraising	General and Administrative	Total
	Awareness	Caregiver Fellows	Grants and Sponsorships	Hidden Heroes	Impact Councils	National Coalition	Total Program			
Consulting	\$ 140,791	\$ 65,000	\$ -	\$ 386,123	\$ -	\$ -	\$ 591,914	\$ -	\$ 4,221	\$ 596,135
Salaries, benefits and taxes	-	-	-	-	-	-	-	-	388,382	388,382
Advertising	-	-	-	382,113	-	-	382,113	-	-	382,113
Internet and website	1,048	23,300	2,700	246,977	-	-	274,025	-	1,743	275,768
Travel	6,769	3,720	-	250,382	-	4,277	265,148	-	16	265,164
Communications	3,500	16,255	-	153,469	-	-	173,224	-	12,568	185,792
Grants and sponsorships	-	-	150,416	-	-	-	150,416	-	-	150,416
Meetings and conferences	3,768	4,649	-	130,235	-	1,319	139,971	-	1,622	141,593
Professional Fees	-	-	-	-	-	-	-	-	108,493	108,493
Occupancy	-	350	-	-	420	-	770	-	88,606	89,376
Depreciation and amortization	-	2,992	-	77,968	-	-	80,960	-	-	80,960
Printing	2,500	27,440	-	5,647	-	-	35,587	-	-	35,587
Gifts	-	-	-	21,697	-	-	21,697	-	1,679	23,376
Supplies	7	93	-	664	-	49	813	-	10,578	11,391
Bank fees	-	-	-	-	-	-	-	-	6,476	6,476
Seminars and training	160	4,500	-	49	-	-	4,709	-	-	4,709
Postage	149	3,534	-	900	-	13	4,596	-	90	4,686
Payroll processing fees	-	-	-	-	-	-	-	-	3,132	3,132
Fundraising	-	-	-	88	-	-	88	2,401	431	2,920
Dues and subscriptions	-	140	-	855	-	-	995	570	1,092	2,657
License and fees	-	-	-	-	-	-	-	-	1,965	1,965
Computer supplies	-	-	-	1,634	-	-	1,634	-	106	1,740
	<u>\$ 158,692</u>	<u>\$ 151,973</u>	<u>\$ 153,116</u>	<u>\$ 1,658,801</u>	<u>\$ 420</u>	<u>\$ 5,658</u>	<u>\$ 2,128,660</u>	<u>\$ 2,971</u>	<u>\$ 631,200</u>	<u>\$ 2,762,831</u>

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Caring for Military Families: The Elizabeth Dole Foundation

Statement of Functional Expenses
For the Year Ended December 31, 2016

	Program Services						Fundraising	General and Administrative	Total
	Caregiver Fellows	Grants and Sponsorships	Hidden Heroes	Impact Councils	National Coalition	Total Program			
Consulting	\$ 77,500	\$ -	\$ 707,630	\$ 38,250	\$ 13,500	\$ 836,880	\$ 10,500	\$ 72,913	\$ 920,293
Grants and sponsorships	-	624,804	-	-	-	624,804	-	-	624,804
Travel	23,574	-	267,403	30	1,240	292,247	467	23	292,737
Salaries, benefits and taxes	-	-	-	-	-	-	-	258,974	258,974
Professional fees	-	-	385	-	-	385	-	84,406	84,791
Communications	-	-	75,992	-	-	75,992	-	4,827	80,819
Occupancy	-	-	221	-	-	221	-	65,808	66,029
Meetings and conferences	106	-	48,553	-	195	48,854	1,604	1,614	52,072
Printing	2,266	-	29,341	-	-	31,607	2,445	7,086	41,138
Internet and website	550	-	23,761	-	-	24,311	60	5,381	29,752
Depreciation and amortization	-	-	24,128	-	-	24,128	-	-	24,128
Gifts	-	-	23,957	-	-	23,957	-	-	23,957
Advertising	-	-	11,089	-	-	11,089	-	-	11,089
Bank fees	-	-	-	-	-	-	-	9,091	9,091
Postage	2,908	-	3,100	-	-	6,008	-	119	6,127
Supplies	550	-	3,617	-	-	4,167	-	1,786	5,953
Computer supplies	-	-	3,187	-	-	3,187	-	1,375	4,562
Payroll processing fees	-	-	-	-	-	-	-	2,530	2,530
Fundraising	-	-	-	-	-	-	2,256	-	2,256
Seminars and training	-	-	251	-	-	251	-	-	251
Dues and subscriptions	-	-	55	-	-	55	-	-	55
	<u>\$ 107,454</u>	<u>\$ 624,804</u>	<u>\$ 1,222,670</u>	<u>\$ 38,280</u>	<u>\$ 14,935</u>	<u>\$ 2,008,143</u>	<u>\$ 17,332</u>	<u>\$ 515,933</u>	<u>\$ 2,541,408</u>

See independent auditor's report